

TO: Board of Directors

FROM: Ruth Floyd, Executive Director of Business Services

SUBJECT: Bus Purchase Authorization

DATE: April 18, 2023

TYPE: Action Required

Kim Pedroza, Director of Transportation, recommends purchasing three type A route buses. As part of this transaction, we recommend surplus-ing via trade-in two buses from the current fleet, lowering the net cost of the purchases.

According to Board Policy 6210, purchases exceeding \$50,000 require school board approval. The State of Washington provides reimbursement for most of the purchase cost in the form of annual depreciation payments. Below is a description of the buses and cost, less trade-in, including sales tax, recommended for purchase:

3-21 passenger, new Magellan type A unleaded buses, estimated cost \$407,061.36

All "yellow" school buses will be purchased with Transportation Vehicle Fund resources that are restricted for this purpose. The cost for school buses is set through a statewide bidding process supervised by OSPI. Two fully depreciated buses from the current fleet will be surplus-ed when the new vehicles arrive.

The estimated delivery date is approximately 9 months from the order date, so we will process these purchases in the 2023-2024 fiscal year.

Recommendation:

We recommend the board approve the purchase of three Type A passenger buses from NW Sales for a total estimated cost of \$407,061.36.



Northwest Bus Sales, Inc
33207 Pacific Highway South
Federal Way, WA 98003
Phone (253) 841-9997
Fax (253) 845-9384
www.nwbus.com

April 5, 2023

To: Kim Pedroza
Stanwood-Camano School District

From: Rob Goolsby – Northwest Bus Sales

Re: New Bus Quote

Hi Kim,

Thank you for the opportunity to quote new Magellan Type-A's for Stanwood-Camano SD. Northwest Bus Sales aims to be the most competitively priced provider of quality buses, but where we really shine is in our support- both during *and after* the sale. Attached you will find our quote for your custom-built buses. We appreciate your business and look forward to working with you on this purchase. If you have any questions regarding this quote, please do not hesitate to call me on my cell at 206-445-8591.

Best Regards,

Rob Goolsby
Northwest Bus Sales
rob@nwbus.com
www.nwbus.com



Quote

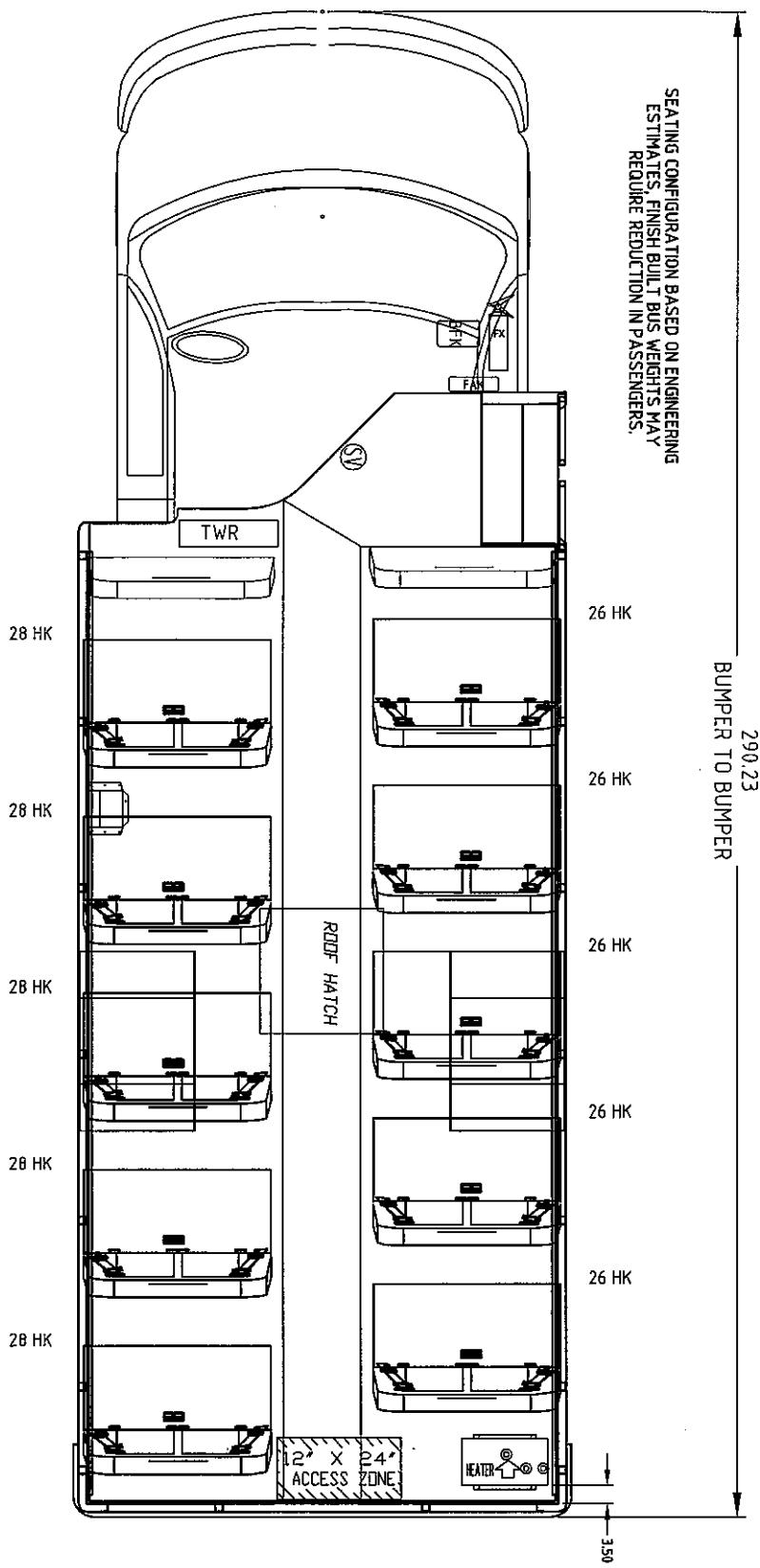
Date: 4/5/2023

Prepared By:
 Northwest Bus Sales
 Rob Goolsby
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Prepared For:
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 Kim Pedroza
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 26920 Pioneer Hwy
 Stanwood, WA 98292

OSPI Spec Magellan 20p Type A			
Qty	Description	Price	Extended
1	2022-2023 OSPI Spec Magellan 24p	\$102,895	\$102,895
1	Chassis - Chevy 4500 159" Wheelbase 14,200 GVWR	\$3,595	\$3,595
1	Body - 5.5 Section	\$1,980	\$1,980
-8	39" 3pt Seat (Triple Passenger)	\$1,125	-\$9,000
10	36" 3pt Seat w/ 2 ICS Locations	\$1,620	\$16,200
	*Note- Brown seat covers	\$0	\$0
1	Extruded Aluminum Running Board - Drivers	\$425	\$425
1	Right hand entry grab rail	\$95	\$95
1	Spare wheel and tire	\$495	\$495
1	Kenwood NX-3820HGK2 in lieu of standard	\$850	\$850
1	OnSpot Automatic Tire Chains	\$5,250	\$5,250
1	Camera System - Seon 2-Cam, estimated - subject to options required	\$2,775	\$2,775
1	Track Mounted Seating - Curbside	\$410	\$410
1	Track Mounted Seating - Streetside	\$435	\$435
1	Dealer Credit	-\$3,500	-\$3,500
	Trade Allowance		
*Price available to State of Washington School Districts.		PRICE EACH	\$122,905.00
All buses quoted with Kenwood TK-7302HV radio unless otherwise noted		Quantity	3
All buses quoted with district lettering and numbering		Trade Allowance	\$0.00
All buses inspected by WSP prior to delivery		SUBTOTAL	\$368,715.00
Licensing provided courtesy of NWBus, if elected		Sales Tax	\$38,346.36
THANK YOU FOR YOUR BUSINESS!		TOTAL PRICE*	\$407,061.36

SEATING CONFIGURATION BASED ON ENGINEERING ESTIMATES. FINISH BUILT BUS WEIGHTS MAY REQUIRE REDUCTION IN PASSENGERS.



DH516
 NORTHWEST BUS SEATING PLAN
 20 Passengers
 5 LH Seats
 5 36 inch 3 POINT ICS LH Seats
 5 RH Seats
 5 36 inch 3 POINT ICS RH Seats

5/8" PLYWOOD SUBFLOOR TEMPLATE DRAWING #442662

Approved By: _____ Date: _____

	MAGELLAN BUS P.O. BOX 2946 HUTCHINSON, KS. 67504-2946 FORM: F-7.3.06 REVISION 0	THIS DRAWING AND ALL INFORMATION THEREON IS THE PROPERTY OF REV GROUP	DRAWN BY RM
	TITLE PLYWOOD SUBFLOOR TEMPLATE DRAWING #442662	DATE 09/29/21	DRAWING QCC2A0NPLC14 C211/G